



## AUTOMOTIVE GROUP

*The family business that has served customers and community for more than 60 years is always here for you!*

### Make Us Your Dealer Of Choice!

#### Internet Value Pricing

*We strive to offer a fair, competitive price on all of our vehicles. We encourage our customers to do the research - we are here to help you find the vehicle and payment that works for your life!*

#### Convenient Service Hours

*We value your time, and realize that sometimes weekends are the most convenient to take care of certain tasks. That's why our Service Department is open from 8 a.m. - 2 p.m. every Saturday.*

#### Shuttle Service

*Our goal is to make every visit to our facility an efficient and enjoyable experience. Enjoy our complimentary shuttle service or our Courtesy Loaner Program on your next service visit!*

#### Selection

*Our selection of new and pre-owned inventory is a product of partnering with some of the most competitive brands in the market - and the hard work of our inventory specialists. We are here to help you find your ideal vehicle!*

#### Expertise

*Our technicians are factory trained and ASE master certified; we feature a state-of-the-art Body Shop where we complete repairs on all vehicle makes and models; and our sales staff is award-winning!*

#### Free Car Washes!

*We hope you enjoy your vehicle every day as much as you do the day you purchase it! Our renowned car washes are free at any of our three locations for as long as you own your vehicle!*

#### Trust in Your Choice

*We only want to offer the best in vehicle selection to our customers. That's why we stand behind the quality of our inventory. We provide a free Carfax on every vehicle, for your peace of mind!*

#### We Buy Cars!

*Not in the market to purchase currently? We buy cars even if you don't sell us yours! We are always seeking the best in inventory, and our Inventory Acquisition Specialists are here to help you!*

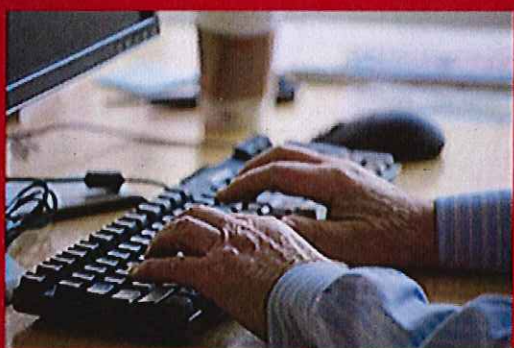
#### Shop At Your Convenience

*You're busy, and we value that. It's our job to make the vehicle purchase experience fun, enjoyable and easy! You can shop at [www.drivekelley.com](http://www.drivekelley.com) when it works for you - anytime, 24/7!*

What is  
Internet Value Pricing?

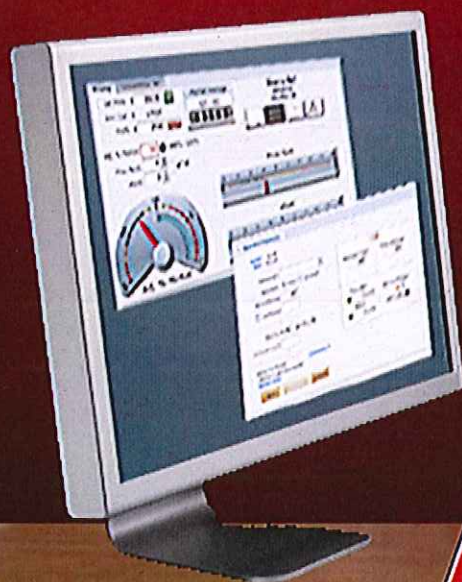
# Simple

Live Market Pricing provides the most competitive prices on all our pre-owned vehicles, all the time.



Technology meets common sense. Pre-owned Internet Value Pricing is achieved by polling over 20,000 per-owned websites every hour to ensure that every single customer receives real-time Value Pricing on every Pre-Owned vehicle we sell.

We don't play pricing games.  
We do not artificially inflate our pre-owned prices in the hopes of winning a negotiating contest with our customers.



You'll save time and money.  
For a complimentary "Live Market View" on any pre-owned vehicle in stock. Just ask your sales consultant.

**KELLEY**  
AUTOMOTIVE GROUP

# Forever New Protection

Pre-Applied to All  
New & Pre-Owned Vehicles

| Paint Protection                                                                                                                                   | Fabric Protection                                                                                                                                           | Leather/Vinyl Protection                                                                                                                         | Undercoating/<br>Sound Deadener Protection                                                           | Rust Protection                                                                                                                                                                                  |
|----------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| The superior protection of Forever New incorporates cutting edge nanotechnology that penetrates the clear coat to provide long-lasting protection. | Forever New fabric protection is a water-based sealant that is a highly effective deterrent against stains caused by food, drinks, permanent inks and pets. | Forever New leather protection can help prevent permanent staining, fading, cracking, and discoloration throughout the interior of your vehicle. | Forever New sound protect is a noise inhibitor which can significantly reduce engine and road noise. | Forever New Rust Inhibitor keeps moisture from corroding inner body panels from the inside out. Not only does it reduce rust and corrosion, but it also helps protect against salt and humidity. |
| \$399                                                                                                                                              | \$179                                                                                                                                                       | \$179                                                                                                                                            | \$199                                                                                                | \$338                                                                                                                                                                                            |
| Leasing Package:<br>Paint Protection – Fabric Protection – Leather/Vinyl Protection<br>\$599                                                       |                                                                                                                                                             |                                                                                                                                                  |                                                                                                      |                                                                                                                                                                                                  |
| Total Protection Package:<br>Paint – Fabric – Leather/Vinyl – Undercoating/Sound Deadener – Rust<br>\$799                                          |                                                                                                                                                             |                                                                                                                                                  |                                                                                                      |                                                                                                                                                                                                  |

– represented by –



**Kelley Automotive Group is proud to Pre-Apply Forever New Paint Protection to ALL New & Pre-Owned vehicles.**

To receive the Forever New Limited Warranty, \$399 will be added to the purchase price of your Pre-Owned Vehicle.

**Kelley Price + \$399 (to receive Limited Warranty)**

# Forever New Protection

For New, Pre-Owned and High Mileage Vehicles

Advanced Protection  
Limited Warranty



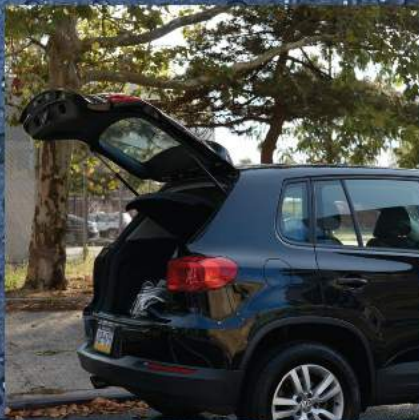
| Coverage Highlights                                                                                                                   | Paint Protection | Fabric Protection | Leather/Vinyl Protection | Undercoating/Sound Deadener Protection | Rust Protection | Total Protection Package |
|---------------------------------------------------------------------------------------------------------------------------------------|------------------|-------------------|--------------------------|----------------------------------------|-----------------|--------------------------|
| Bird droppings                                                                                                                        | x                |                   |                          |                                        |                 | x                        |
| Tree sap                                                                                                                              | x                |                   |                          |                                        |                 | x                        |
| Oxidation                                                                                                                             | x                |                   |                          |                                        |                 | x                        |
| Chemical staining                                                                                                                     | x                |                   |                          |                                        |                 | x                        |
| Weather induced fading, chalking or loss of gloss                                                                                     | x                |                   |                          |                                        |                 | x                        |
| Weather induced fading, discoloration and cracking caused by sun's UV rays                                                            |                  | x                 | x                        |                                        |                 | x                        |
| Permanent staining caused by food, drink, dyes, inks, urine, vomit, make-up, blood, pet stains                                        |                  | x                 | x                        |                                        |                 | x                        |
| Other permanent oil-based stains                                                                                                      |                  | x                 | x                        |                                        |                 | x                        |
| Undercarriage treated surface from cracking, chipping or peeling away of the metal surface                                            |                  |                   |                          | x                                      |                 | x                        |
| Inner panel rust damage from the inside out ( <i>new and pre-owned vehicles</i> )<br>Product defects ( <i>high mileage vehicles</i> ) |                  |                   |                          |                                        | x               | x                        |

Note: For exact coverage, exclusions and limitations, please review the Limited Warranty.

## Reasons to Protect Your Vehicle



UV Rays



Tree Sap



Bird Droppings



Undercarriage



Food & Drink



Children

# VEHICLE BROCHURE

## 2016 CADILLAC ELR BASE COUPE

### *Pedigree*

Car And Driver reports ELR looks astonishing, low, chiseled, aggressive, provactive and uncompromised by concessions \* AutoTrader calls ELR an edgy-looking coupe, and credits ELR with distinctive styling, an excellent interior \*

### *Encyclopedia*

Vehicle Facts: Cadillac ELR returns for 2016 with a Redesigned electric drive system, boosting horsepower by 29 percent and torque by 26 percent and enhanced handling, steering and braking \* New for 2016, Cadillac ELR offers Cadillac CUE with Apple CarPlay capability, OnStar with 4G LTE connectivity and Wi-Fi hotspot and an Available performance equipment package \* Cadillac ELR debuted in 2014, then sat out production for 2015 \* Cadillac ELR comes in a single coupe body style and single trim variant with an available Performance package \* Cadillac ELR is an extended range electric-powered vehicle with lithium-ion batteries and a 1.4-liter DOHC in-line 4-cylinder extended range gasoline engine, offering a combined gasoline-electric driving range of 340 miles and 63 HP at 4800 RPM coupled with an automatic transmission \*\* REASONS TO BUY: Extensive upgrades to the new model include a revised electric drive system, which increases horsepower and torque by more than 25 percent with an improved acceleration time \* All 2016 ELRs contain both battery control software and drive system hardware upgrades that improve power and acceleration, with EV range growing on the base model \* ELR has a modified Sport mode that enables the propulsion system to combine engine and electric motor power to take the ELR from 0-60 in 6.4 seconds \* Cadillac ELR features Regen on Demand which allows the driver to temporarily regenerate energy from the ELRs momentum into electricity and store in the battery pack for later use \* Regen on Demand is useful when decelerating for turning, at a stop sign or at a traffic light, reclaiming energy that is stored in the battery; Regen on Demand is engaged via steering-wheel paddles adapted from traditional performance cars \* ELR offers a full driving range of up to 340 miles (550 km), combining pure electric driving and an efficient, range-extending 1.4L gasoline-powered engine-generator; most daily commutes will require zero gasoline with zero tailpipe emissions; longer trips are free from electric-vehicle range anxiety because the ELRs technology enables the long-distance travel similar to vehicles powered only by gasoline \* The T-shaped battery pack is located along the centerline of the vehicle, between the front and rear wheels, for optimal weight distribution \* The 5.5-foot-long (1.6 m), 435-pound (198 kg) pack supplies energy to an advanced electric drive unit capable of 373 lb-ft of instant torque (506 Nm) to propel the vehicle \* Using only the energy stored in the battery, the ELR will deliver an estimated range of about 39 miles (60 km) of pure electric driving, depending on terrain, driving techniques and temperature \* ELRs battery can be charged using either a 120- or 240-volt charger; the vehicle can be completely recharged in about five hours using 240V charging, depending on the outside temperature \*

Engine 1.4L DOHC I 4  
Transmission 1 SPD AUTO  
VIN 1G6RL1E42GU118931  
Stock No. 62088C  
Mileage 24414  
Color SILVER

### Standard Equipment for this Type When Newly Manufactured:

- \* ----- INTERIOR FEATURES -----
- \* TILT/TELESCOPIC STEERING COLUMN
- \* BOSE 10-SPEAKER AUDIO SYSTEM
- \* POWER PROGRAMMABLE DOOR LOCKS
- \* BOSE ACTIVE NOISE CANCELLATION
- \* DRIVER SEAT/MIRROR MEMORY
- \* POWER WINDOWS W/Front EXPRESS UP/DOWN
- \* BLUETOOTH HANDS-FREE PHONE/STREAMING
- \* FRONT/REAR PARK ASSIST
- \* LEATHER SEATING SURFACES
- \* NAVIGATION SYSTEM
- \* NATURAL VOICE RECOGNITION SYSTEM
- \* DUAL-ZONE AUTOMATIC CLIMATE CONTROL
- \* CADILLAC CUE INFORMATION/MEDIA CONTROL
- \* POWER HEATED FRONT SEATS
- \* SATELLITE RADIO CAPABILITY
- \* ELECTRIC REAR WINDOW DEFOGGER
- \* HEATED STEERING WHEEL
- \* AUTO-DIMMING INTERIOR REARVIEW MIRROR
- \* WIRELESS SMARTPHONE CHARGING
- \* POWER TRUNK RELEASE
- \* STEERING WHEEL-MOUNTED CRUISE CONTROL
- \* REGEN-ON-DEMAND SYSTEM
- \* ----- EXTERIOR FEATURES -----
- \* ADAPTIVE REMOTE START
- \* AUTOMATIC RAINSENSE WINDSHIELD WIPERS
- \* INTELLIBEAM AUTOMATIC HIGH-BEAM CONTROL
- \* EZ KEYLESS ACCESS W/PUSH-BUTTON START
- \* POWER HEATED EXTERIOR MIRRORS W/SIGNALS
- \* ----- ENGINEERING FEATURES -----
- \* LITHIUM-ION BATTERY SYSTEM
- \* STABILITRAK ELECTRONIC STABILITY/TRACTION CONTROL
- \* POWER 4-WHEEL DISC ANTI-LOCK BRAKES
- \* TIRE PRESSURE MONITORING SYSTEM
- \* ----- SAFETY FEATURES -----
- \* LANE CHANGE/DEPARTURE ALERT
- \* FORWARD COLLISION ALERT
- \* FRONT/SIDE/FRONT-KNEE/CURTAIN AIRBAGS
- \* ----- ADDITIONAL FEATURES -----

CITY  
32



HWY  
85

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TOM KELLEY CADILLAC VOLVO  
811 AVENUE OF AUTOS  
FORT WAYNE IN 46805  
Ph: (888) 448-6499


[Print](#)

## Certified Pre-Owned 2016 Cadillac ELR Base FWD 2D Coupe

**VIN:** 1G6RL1E42GU118931  
**Stock #:** 62088C  
**Mileage:** 24,414

**Engine:** Electric Drive Unit  
**Transmission:** 1-Speed Automatic  
**Drive Train:** FWD

**Exterior Color:** Silver  
**Interior Color:** Jet Black/Jet Black Accents



### Based on EPA Estimates

City **31**  HWY **35**

Based on 2016 EPA mileage ratings. Use for comparison purposes only. Your actual mileage will vary depending on how you drive and maintain your vehicle.



**Kelley Auto Group**  
 633 Avenue of Autos  
 Fort Wayne, IN 46804

### Equipment/Accessories

- Navigation System
- Preferred Equipment Group 1SJ
- AM/FM radio: SiriusXM
- Radio: Cadillac CUE Info/Media Ctrl Sys w/Embd Nav
- Automatic temperature control
- Rear window defroster
- Power driver seat
- Power windows
- Steering wheel mounted audio controls
- Speed-sensing steering
- 4-Wheel Disc Brakes
- Dual front impact airbags
- Emergency communication system
- Front wheel independent suspension
- Low tire pressure warning
- Overhead airbag
- Electronic Stability Control
- Exterior Parking Camera Rear
- Delay-off headlights
- Panic alarm
- Speed control
- Heated door mirrors
- Spoiler
- Auto-dimming Rear-View mirror
- Driver door bin
- Front reading lights
- Heated steering wheel
- Outside temperature display
- Passenger vanity mirror
- Rear seat center armrest
- Tilt steering wheel
- Front Bucket Seats
- Heated front seats
- Power passenger seat
- Wheels: 20" x 8.5" 7-Spoke Ultra-Bright Machined Alum
- License Plate Front Mounting Package
- 10 Speakers
- Radio data system
- SiriusXM Satellite & HD Radio
- Air Conditioning
- Front dual zone A/C
- Memory seat
- Power steering
- Remote keyless entry
- Adaptive suspension
- Traction control
- ABS brakes
- Dual front side impact airbags
- Front anti-roll bar
- Knee airbag
- Occupant sensing airbag
- Brake assist
- Blind Spot Sensor
- Auto High-beam Headlights
- Fully automatic headlights
- Security system
- Bumpers: body-color
- Power door mirrors
- Turn signal indicator mirrors
- Compass
- Driver vanity mirror
- Garage door transmitter
- Illuminated entry
- Overhead console
- Rear reading lights
- Telescoping steering wheel
- Trip computer
- Front Center Armrest
- Leather Seating Surfaces
- Passenger door bin
- Rain sensing wipers
- Variably intermittent wipers

**PRICE \$37,534**

Pricing information for 11/08/18

While every reasonable effort is made to ensure the accuracy of this data, we are not responsible for any errors or omissions contained on this page. Please verify any information in question with a dealership sales representative prior to purchase.

|                                  |                               |                             |                  |
|----------------------------------|-------------------------------|-----------------------------|------------------|
| 2016 CADILLAC ELR                |                               | GENERAL MOTORS LLC          |                  |
| GAN                              | RADIANT SILVER METALLIC /L4G  |                             |                  |
| H0Y                              | JET BLACK W/ JET BLACK ACCENT | RENAISSANCE CENTER          |                  |
| ORDER NO.                        | SSJQBM/TRE STOCK NO.          | DETROIT                     | MI 48243-1114    |
| VIN                              | 1G6 RL1E 42 GU118931          | VEHICLE INVOICE 6AD32076246 |                  |
| *****                            |                               | *****5156*****12*32449S     |                  |
| MODEL & FACTORY OPTIONS          | MSRP                          | INV AMT                     | RETAIL - STOCK   |
| 6RC47 CADILLAC ELR               | 65000.00                      | 62075.00                    | INVOICE 12/17/15 |
| LUU ENGINE, RANGE EXTENDER, 1.4L | N/C                           | N/C                         | SHIPPED 12/17/15 |
| INTERNAL COMBUSTION ENGINE       |                               |                             | EXP I/T 12/28/15 |
| NE1 50-STATE EMISSIONS           | N/C                           | N/C                         | INT COM 12/28/15 |
| PCV LOW EMISSIONS PACKAGE        | N/C                           | N/C                         | PRC EFF 10/07/15 |
| (T-ZEV EMISSIONS)                |                               |                             | KEYS XXXXX XXXXX |
|                                  |                               |                             | WFP-S QTR OPT-1  |
|                                  |                               |                             | BANK: ALLY - 103 |
|                                  |                               |                             | CHG-TO 32-449    |
| SHIP WT: 4029                    |                               |                             |                  |
| HP: 13.4                         |                               |                             |                  |
| EMPLOY: 60787.00                 |                               |                             |                  |
| SUPPLR: 63270.00                 |                               |                             |                  |
| EMPINC: 3925.88                  |                               |                             |                  |
| SUPINC: 1442.88                  |                               |                             |                  |

|                         |          |          |         |          |
|-------------------------|----------|----------|---------|----------|
| TOTAL MODEL & OPTIONS   | 65000.00 | 62075.00 | ACT 231 | 61120.00 |
| DESTINATION CHARGE      | 995.00   | 995.00   | H/B 261 | 1950.00  |
| DEALER IMR CONTRIBUTION |          | 325.00   | ADV 261 | 325.00   |
| LMA GROUP CONTRIBUTION  |          | 975.00   | EXP 65A | 975.00   |

|                                 |          |          |         |          |
|---------------------------------|----------|----------|---------|----------|
| TOTAL                           | 65995.00 | 64370.00 | PAY 310 | 64370.00 |
| MEMO: TOTAL LESS HOLDBACK AND   |          |          |         |          |
| APPROX WHOLESALE FINANCE CREDIT |          | 61445.00 |         |          |

\*\*\*\*\*

INVOICE DOES NOT REFLECT DEALER'S ULTIMATE COST BECAUSE OF MANUFACTURER REBATES, ALLOWANCES, INCENTIVES, HOLDBACK, FINANCE CREDIT AND RETURN TO DEALER OF ADVERTISING MONIES, ALL OF WHICH MAY APPLY TO VEHICLE.

\*\*\*\*\*

THIS MOTOR VEHICLE IS SUBJECT TO A SECURITY INTEREST HELD BY ALLY.

|                               |                             |
|-------------------------------|-----------------------------|
| MAC MULKIN CHEVROLET CADILLAC | REMIT TO ALLY NO. 103       |
|                               | VIN 1G6RL1E42GU118931       |
|                               | \$ 64370.00 INV 6AD32076246 |
|                               | DUE 12/28/15 DEALER 32-449  |


**CARFAX® Vehicle History Report™**  
 An independent company established in 1986

US \$39.99

**Vehicle Information:**  
**2016 CADILLAC ELR**  
 VIN: 1G6RL1E42GU118931  
 COUPE  
 1.4L I4 F DOHC 16V  
 HYBRID  
 FRONT WHEEL DRIVE  
[Standard Equipment](#) | [Safety Options](#)

|                                                                                   |                                              |
|-----------------------------------------------------------------------------------|----------------------------------------------|
|  | No accidents reported to CARFAX              |
|  | No damage reported to CARFAX                 |
|  | CARFAX 1-Owner vehicle                       |
|  | 4 Service history records                    |
|  | Personal lease vehicle                       |
|  | <b>24,414</b> Last reported odometer reading |



This CARFAX Vehicle History Report is based only on [information](#) supplied to CARFAX and available as of 11/8/18 at 12:00:21 PM (CST). Other information about this vehicle, including problems, may not have been reported to CARFAX. Use this report as one important tool, along with a vehicle inspection and test drive, to make a better decision about your next used car.

|  <b>Ownership History</b><br>The number of owners is estimated |                         |
|------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|
| Year purchased                                                                                                                                 | 2016                    |
| Type of owner                                                                                                                                  | Personal lease          |
| Estimated length of ownership                                                                                                                  | 2 yrs. 8 mo.            |
| Owned in the following states/provinces                                                                                                        | New Hampshire, Michigan |
| Estimated miles driven per year                                                                                                                | 9,005/yr                |
| Last reported odometer reading                                                                                                                 | 24,414                  |

|  <b>Title History</b><br>CARFAX guarantees the information in this section                                                                                                                                                                                                                    |                                                                                               |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
| <a href="#">Salvage</a>   <a href="#">Junk</a>   <a href="#">Rebuilt</a>   <a href="#">Fire</a>   <a href="#">Flood</a>   <a href="#">Hail</a>   <a href="#">Lemon</a>                                                                                                                                                                                                          |  Owner 1 |
| <a href="#">Not Actual Mileage</a>   <a href="#">Exceeds Mechanical Limits</a>                                                                                                                                                                                                                                                                                                  | <b>Guaranteed</b><br>No Problem                                                               |
|  <b>GUARANTEED</b> - None of these major title problems were reported by a state Department of Motor Vehicles (DMV). If you find that any of these title problems were reported by a DMV and not included in this report, CARFAX will buy this vehicle back. <a href="#">View Certificate</a> |                                                                                               |

|  <b>Additional History</b><br>Not all accidents / issues are reported to CARFAX |                                                                                                                                                                                                           |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Total Loss</b><br>No total loss reported to CARFAX.                                                                                                            |  Owner 1<br> No Issues Reported |
| <b>Structural Damage</b><br>No structural damage reported to CARFAX.                                                                                              |  No Issues Reported                                                                                                  |

|                                                                                                                                                                  |                                                                                                         |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|
| <b>Airbag Deployment</b><br>No airbag deployment reported to CARFAX.                                                                                             |  No Issues Reported   |
| <b>Odometer Check</b><br>No indication of an odometer rollback.                                                                                                  |  No Issues Indicated |
| <b>Accident / Damage</b><br>No accidents or damage reported to CARFAX.                                                                                           |  No Issues Reported  |
| <b>Manufacturer Recall</b><br>No open recalls reported to CARFAX. Check for open recalls on GM vehicles at <a href="https://recalls.gm.com">recalls.gm.com</a> . |  No Recalls Reported |
| <b>Basic Warranty</b><br><a href="#">Original warranty</a> estimated to have 16 months or 25,586 miles remaining.                                                |  Warranty Active     |



## Detailed History

Glossary

| <b>Owner 1</b><br>Purchased: 2016<br>Type: Personal lease<br>Where: New Hampshire, Michigan<br>Est. miles/year: 9,005/yr<br>Est. length owned: 2/20/16 - 10/25/18 (2 yrs. 8 mo.)<br><br><b>Low mileage!</b><br>This owner drove less than the industry average of 15,000 miles per year.  | Date:              | Mileage: | Source:                                                                           | Comments:                                                                                                                                                                                                       |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|----------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                                                                                                                                                                                                                                                                                                                             | Original Equipment |          | OnStar                                                                            | Vehicle equipped with OnStar<br><br>Get 3 free months of premium OnStar with Automatic Crash Response, Roadside Assistance and Remote Door Unlock by pressing the blue OnStar button <a href="#">Learn more</a> |
|                                                                                                                                                                                                                                                                                                                                                                             | 01/15/2016         | 10       | Nashua Mitsubishi<br>Nashua, NH<br>603-888-8080<br>nashuamitsubishi.com           | Vehicle offered for sale                                                                                                                                                                                        |
|                                                                                                                                                                                                                                                                                                                                                                             | 02/20/2016         |          | New Hampshire Inspection Station<br>Hillsborough County                           | Passed emissions inspection                                                                                                                                                                                     |
|                                                                                                                                                                                                                                                                                                                                                                             | 02/20/2016         |          | MacMulkin Chevrolet<br>Cadillac<br>Nashua, NH<br>603-888-1121<br>thompsonauto.net | Vehicle sold                                                                                                                                                                                                    |
|                                                                                                                                                                                                                                                                                                                                                                             | 02/20/2016         |          | New Hampshire Motor Vehicle Dept.                                                 | Vehicle purchase reported                                                                                                                                                                                       |
|                                                                                                                                                                                                                                                                                                                                                                             | 02/26/2016         | 21       | MacMulkin Chevrolet<br>Cadillac<br>Nashua, NH<br>603-888-1121<br>thompsonauto.net | Pre-delivery inspection completed                                                                                                                                                                               |
|                                                                                                                                                                                                                                                                                                                                                                             | 03/07/2016         | 31       | New Hampshire Motor Vehicle Dept.<br>Amherst, NH<br>Title #13858348               | Title issued or updated<br>Registration issued or renewed<br>First owner reported<br>Titled or registered as personal lease vehicle<br>Loan or lien reported<br>Vehicle color noted as Silver                   |
|                                                                                                                                                                                                                                                                                                                                                                             | 12/30/2016         |          | New Hampshire Motor Vehicle Dept.<br>Amherst, NH                                  | Registration issued or renewed<br>Vehicle color noted as Silver                                                                                                                                                 |
|                                                                                                                                                                                                                                                                                                                                                                             | 02/04/2017         |          | Valvoline Instant Oil Change<br>Milford, NH<br>603-673-3211<br>vioc.com           | Emissions or safety inspection performed                                                                                                                                                                        |
|                                                                                                                                                                                                                                                                                                                                                                             | 02/04/2017         | 12,000   | New Hampshire Inspection Station<br>Hillsborough County                           | Passed emissions inspection                                                                                                                                                                                     |
|                                                                                                                                                                                                                                                                                                                                                                             | 06/11/2017         | 16,847   | MacMulkin Chevrolet<br>Cadillac<br>Nashua, NH<br>603-888-1121<br>thompsonauto.net | Recommended maintenance performed<br>Oil and filter changed<br>Tires rotated                                                                                                                                    |

|                                                                                                                                                                                                                            |        |                                                                           |                                                                                                                                                                     |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|---------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 09/01/2017                                                                                                                                                                                                                 |        | Michigan<br>Motor Vehicle Dept.<br>Algonac, MI<br>Title #171F2440332      | Title issued or updated<br>Registration issued or renewed<br>Registration updated when owner moved<br>the vehicle to a new location                                 |
| 10/25/2018                                                                                                                                                                                                                 | 24,129 | Dealer Inventory                                                          | Vehicle offered for sale                                                                                                                                            |
| 11/06/2018                                                                                                                                                                                                                 | 24,414 | Kelley Cadillac, LLC<br>Fort Wayne, IN<br>260-494-3437<br>drivekelley.com | Pre-delivery inspection completed<br>Oil and filter changed<br>Four tires balanced<br>Four tires mounted<br>Tire condition and pressure checked<br>Tire(s) replaced |
| 11/07/2018                                                                                                                                                                                                                 |        | Cadillac Certified<br>Dealer<br>Fort Wayne, IN                            | Offered for sale as a Certified Pre-owned<br>Cadillac<br><br>Silver exterior                                                                                        |
| 11/08/2018                                                                                                                                                                                                                 |        | myCARFAX                                                                  | <a href="#">Manufacturer Recommended Maintenance Schedules</a>                                                                                                      |
|  <div>Get this vehicle's maintenance schedule, service history and recall alerts at <a href="http://myCARFAX.com">myCARFAX.com</a>.</div> |        |                                                                           |                                                                                                                                                                     |
| <a href="#">Print this CARFAX Report and take it to your pre-purchase inspection</a>                                                                                                                                       |        |                                                                           |                                                                                                                                                                     |

Have Questions? Please visit our Help Center at [www.carfax.com](http://www.carfax.com).



## Glossary

[View Full Glossary](#)

### First Owner

When the first owner(s) obtains a title from a Department of Motor Vehicles as proof of ownership.

### Ownership History

CARFAX defines an owner as an individual or business that possesses and uses a vehicle. Not all title transactions represent changes in ownership. To provide estimated number of owners, CARFAX proprietary technology analyzes all the events in a vehicle history. Estimated ownership is available for vehicles manufactured after 1991 and titled solely in the US including Puerto Rico. Dealers sometimes opt to take ownership of a vehicle and are required to in the following states: Maine, Massachusetts, New Jersey, Ohio, Oklahoma, Pennsylvania and South Dakota. Please consider this as you review a vehicle's estimated ownership history.

### Title Issued

A state issues a title to provide a vehicle owner with proof of ownership. Each title has a unique number. Each title or registration record on a CARFAX report does not necessarily indicate a change in ownership. In Canada, a registration and bill of sale are used as proof of ownership.

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Covered by United States Patent Nos. 7,113,853; 7,778,841; 7,596,512, 8,600,823; 8,595,079; 8,606,648; 7,505,838.

11/8/18 12:00:21 PM (CST)

CUSTOMER #:

450096

Tom Kelley Cadillac

811 Avenue of Autos  
Fort Wayne, IN 46804  
(260) 434-4800 Fax: (260) 434-4752  
Toll Free: (800) 434-4802  
www.drivekelley.com

INTERNAL

PAGE 1

HOME: CONT:N/A  
BUS: CELL: SERVICE ADVISOR: 2366 NICHOLAS GALL

| COLOR     |  | YEAR       | MAKE/MODEL   |               | VIN               |        | LICENSE | MILEAGE IN / OUT |         | TAG       |
|-----------|--|------------|--------------|---------------|-------------------|--------|---------|------------------|---------|-----------|
| SILVER    |  | 16         | CADILLAC ELR |               | 1G6RL1E42GU118931 |        |         | 24414/24414      |         | TU8931    |
| DEL. DATE |  | PROD. DATE | WARR. EXP.   | PROMISED      |                   | PO NO. |         | RATE             | PAYMENT | INV. DATE |
| IS<br>DD  |  |            |              | 17:00 01NOV18 |                   |        |         | 0.00             | CC      | 06NOV18   |

R.O. OPENED READY OPTIONS: STK:62088C ENG:1.4\_Liter\_D0HC

17:55 26OCT18 08:20 06NOV18

| LINE | OPCODE | TECH | TYPE | HOURS | LIST | NET | TOTAL |
|------|--------|------|------|-------|------|-----|-------|
|------|--------|------|------|-------|------|-----|-------|

A CERT #774567

01 GENERAL CONCERN

1781 IUC 0.00

0.00 0.00

24414 OK

\*\*\*\*\*

B PERFORM USED CAR BLUE INSPECTION

CAUSE: .

03PNZBLUE PERFORM USED CAR BLUE INSPECTION

1781 IUC 1.00

172.50 172.50

PARTS: 0.00 LABOR: 172.50 OTHER: 0.00 TOTAL LINE B: 172.50

24414 1.00 PERFORMED USED CAR INSPECTION

\*\*\*\*\*

E\*\* CUSTOMER REQUESTS MOUNT AND BALANCE 4 TIRES

CAUSE: MAINTENANCE OPERATION

03CDZMB4 CUSTOMER REQUESTS MOUNT AND BALANCE 4

TIRES

1781 IUC 2.00

40.00 40.00

4 19297994 5880 B2454020

239.35 217.59 870.36

4 TT TIRE TAX

0.25 0.25 1.00

4 TD TIRE DISPOSAL

2.50 2.50 10.00

PARTS: 870.36 LABOR: 40.00 OTHER: 11.00 TOTAL LINE E: 921.36

24414 2.00 MOUNTED AND BALANCED 4 NEW TIRES

\*\*\*\*\*

INTERNAL PAY SHOP CHARGE FOR REPAIR ORDER 14.88

THE FASTEST AND SAFEST WAY TO SELL YOUR CAR!

1. Tell Us About Your Car

2. Get a Quote Now

3. Pick up Your Check

WWW.SELLTOKELLEY.COM

COST, SALE, &amp; COMP TOTALS 84674 109386 0

**LEGAL AUTHORIZATION, DISCLAIMER AND WARRANTY STATEMENT:** I hereby authorize the repair work above to be done along with the necessary material and agree that you are not responsible for loss or damage to vehicle or articles left in the vehicle in case of fire, theft, or any cause beyond your control or for any delays caused by unavailability of parts or delays in parts shipments by the supplier or transporter. I grant you or your employees permission to operate the vehicle herein described on streets, highways, or elsewhere for the purpose of testing and/or inspection. An express mechanic's lien is hereby acknowledged on the above vehicle to secure the amount of repairs hereto.

Any warranties on products sold hereby are those made by the manufacturer. The seller hereby expressly disclaims all warranties, express or implied, including any implied warranty of merchantability or fitness for a particular purpose. The seller neither assumes nor authorizes any other person to assume for it liability in connection with the sale of said products. Any limitation contained herein does not apply where prohibited by law.

By signing below, you acknowledge that you were informed of and authorized the service/repairs itemized in this invoice and that you received (or had the opportunity to inspect) any replaced parts as requested by you. You further acknowledge that the vehicle will be returned to you upon payment of the amount due.

DATE CUSTOMER SIGNATURE AUTHORIZED COMPANY REPRESENTATIVE SIGNATURE

**\* SHOP SUPPLY COSTS: We have added a charge equal to 9% of the total cost of labor, not to exceed \$25.81, to the Repair Order for shop supplies used in connection with this repair.**

**ALL PARTS ARE NEW UNLESS OTHERWISE INDICATED.**

| DESCRIPTION                   | TOTALS         |
|-------------------------------|----------------|
| LABOR AMOUNT                  | 212.50         |
| PARTS AMOUNT                  | 870.36         |
| GAS, OIL, LUBE                | 0.00           |
| SUBLET AMOUNT                 | 0.00           |
| MISC. CHARGES *               | 25.88          |
| TOTAL CHARGES                 | 1108.74        |
| LESS INSURANCE                | 0.00           |
| SALES TAX                     | 0.00           |
| <b>PLEASE PAY THIS AMOUNT</b> | <b>1108.74</b> |

## 2016 Cadillac ELR Base

Stock #: 62088C      Certified: Yes      Engine: 4 cyl 1.4L Electric  
 VIN: 1G6RL1E42GU118931      Body: Coupe 2 door      Transmission: Automatic 1-Speed  
 Odometer: 24,414      Color: Radiant Silver Metallic / Jet Black/Jet Black Accents      Drive Train: FWD

% of Market  
**101%**

Adj % of Market  
**98%**

Price Rank  
**8 of 11**

vRank  
**4 of 11**

Our Price  
**\$37,534**

### Market Criteria

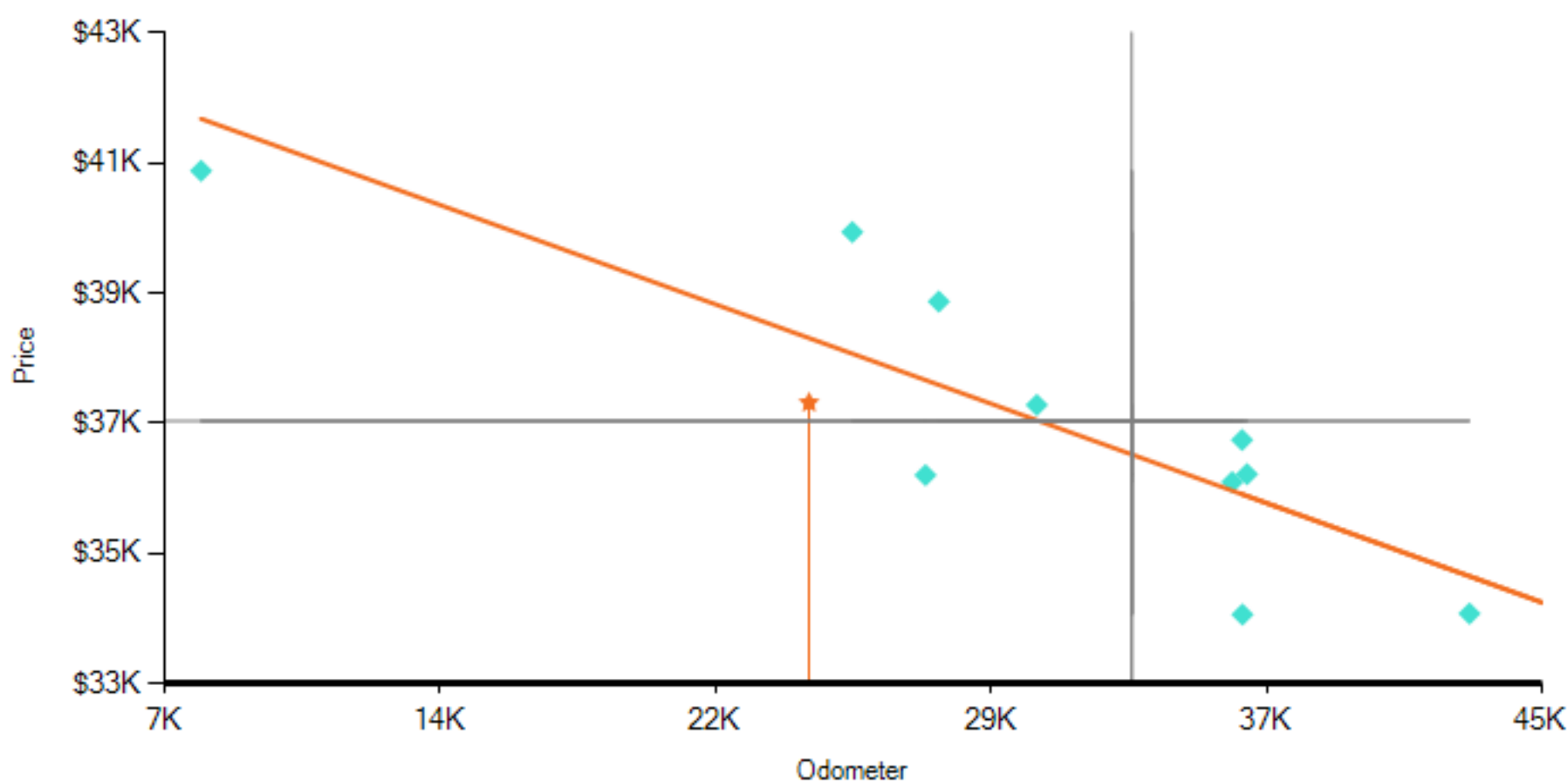
Year: 2016  
 Make: Cadillac  
 Model: ELR  
 Series: Base

### Market Profile

# Vehicles: 11  
 Avg. Odometer: 33k  
 Average Price: \$37,270

| Sold? | Make/Model        | Series | Rank | vRank | Certified | Engine              | Exterior Color | Price    | Odometer | Dist.   | Seller |
|-------|-------------------|--------|------|-------|-----------|---------------------|----------------|----------|----------|---------|--------|
|       | 2016 Cadillac ELR | Base   | 1    | 1     | Yes       | Electric Drive Unit | Black          | \$34,470 | 36k      | 188 mi. | 0      |
|       | 2016 Cadillac ELR | Base   | 4    | 2     | Yes       | Electric Drive Unit | White          | \$36,486 | 28k      | 162 mi. | 0      |
|       | 2016 Cadillac ELR | Base   | 2    | 3     | Yes       | Electric Drive Unit | Gray           | \$34,486 | 43k      | 162 mi. | 0      |
|       | 2016 Cadillac ELR | Base   | 8    | 4     | Yes       | Electric Drive Unit | Silver         | \$37,534 | 24k      | 0 mi.   | Dealer |
|       | 2016 Cadillac ELR | Base   | 3    | 5     | Yes       | Electric Drive Unit | Black          | \$36,386 | 36k      | 162 mi. | 0      |
|       | 2016 Cadillac ELR | Base   | 5    | 6     | Yes       | Electric Drive Unit | Black          | \$36,500 | 36k      | 127 mi. | 0      |
|       | 2016 Cadillac ELR | Base   | 7    | 7     | No        | Electric Drive Unit | White          | \$37,500 | 31k      | 204 mi. | 0      |
|       | 2016 Cadillac ELR | Base   | 11   | 8     | Yes       | Electric Drive Unit | White          | \$40,886 | 8k       | 162 mi. | 0      |
|       | 2016 Cadillac ELR | Base   | 6    | 9     | No        | Electric Drive Unit | Black          | \$36,995 | 36k      | 127 mi. | 0      |
|       | 2016 Cadillac ELR | Base   | 9    | 10    | Yes       | Electric Drive Unit | White          | \$38,995 | 28k      | 141 mi. | 0      |
|       | 2016 Cadillac ELR | Base   | 10   | 11    | Yes       | Electric Drive Unit | Gray           | \$40,000 | 26k      | 127 mi. | 0      |

Price/Odometer Relationship Chart



# VEHICLE TITLE REPORT



## 2016 CADILLAC ELR BASE COUPE

|                               |                   |
|-------------------------------|-------------------|
| VIN                           | 1G6RL1E42GU118931 |
| Assembled                     | United States     |
| Last Date                     | 2017-09-01        |
| Last Reporting State/Province | MI                |
| Last Title Number             | 13858348          |
| Duplicate Title               | NO                |
| Last Odometer Reading         | 12000             |
| Not Actual Miles              | NO                |
| Other Odometer Brand          | NO                |
| Odometer Independent Source   | NO                |
| Salvage                       | NO                |
| Exceeds Mechanical Limits     | NO                |
| Failed Emission               | NO                |
| Damage                        | NO                |
| Flood Damage                  | NO                |
| Major Damage Incident         | NO                |
| Insurance Theft Claim         | NO                |
| Lemon                         | NO                |
| Used for Rental/Fleet         | NO                |

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